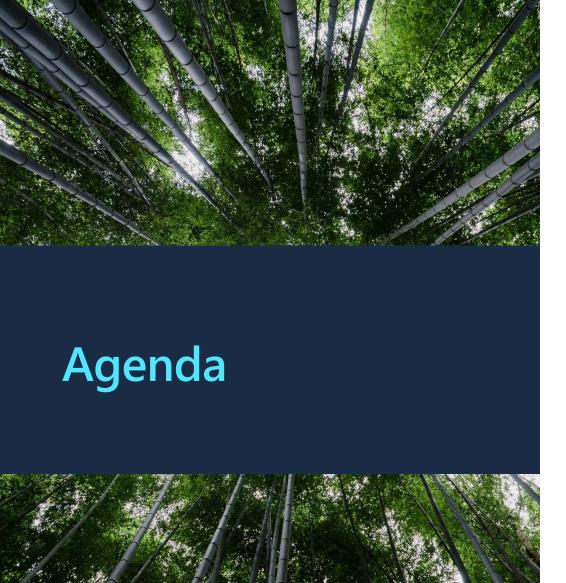


Microsoft Cloud for Sustainability

Accelerate your sustainability journey

Ana-Maria Barbuta SMB Lead MS Romania Sustainability Champ





- 1. Climate and business challenges
- 2. Our sustainability journey
- 3. Microsoft Cloud for Sustainability
- 4. Microsoft Sustainability Manager
- 5. Next steps

Sustainability challenges and opportunities







Sustainability drivers

Regulatory requirements

(

~50k

Companies in the European Union may have to adhere to detailed sustainability reporting standards in 2024¹

Energy consumption and costs



65%

According to Gartner, 65% of executives are mitigating energy consumption cost increases with sustainability programs²

Investor expectations



73%

Investors state that efforts to improve the environment and society contribute to their investment decisions³

Economic opportunities



\$43T

Strong climate action could deliver trillions to the global economy by 2070⁴

1 "Why US companies should not ignore Europe's ESG proposals," PWC; 2 "2022 Sustainability Survey: Use Sustainability to Drive Value and Mitigate Disruption." Gartner, by Sarah Watt, Kristin Moyer and Lauren Wheatley, 26 September 2022, GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved; 3 "15 EYE — OPENING CORPORATE SOCIAL RESPONSIBILITY STATISTICS," Harvard Business School Online; 4 "The turning point: A Global Summary," Deloitte

Navigating obstacles

Lack of global standards

Slow manual processes

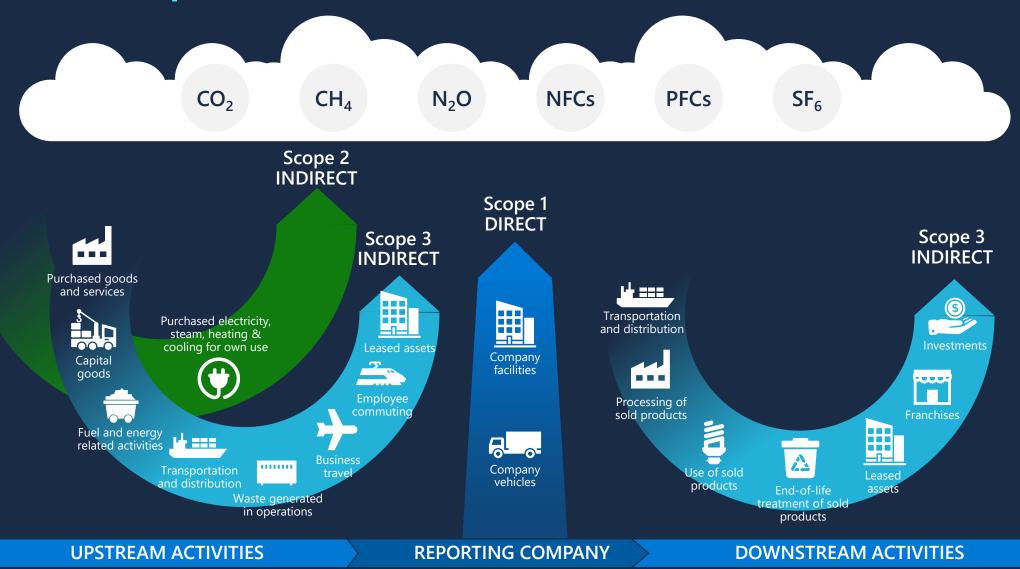
Value chain transparency

Siloed data

Capital investment tradeoffs



Scopes and emissions across the value chain



Sustainability is a value chain effort







Microsoft sustainability journey



Decades of action



Accelerating progress on a path to net zero

Microsoft's sustainability journey

Advancing the sustainability of our business, from pledges to progress

Sustainability technology solutions

Creating sustainability solutions for operational efficiency and environmental impact

Global sustainability transformation

Supporting the societal infrastructure for a sustainable world

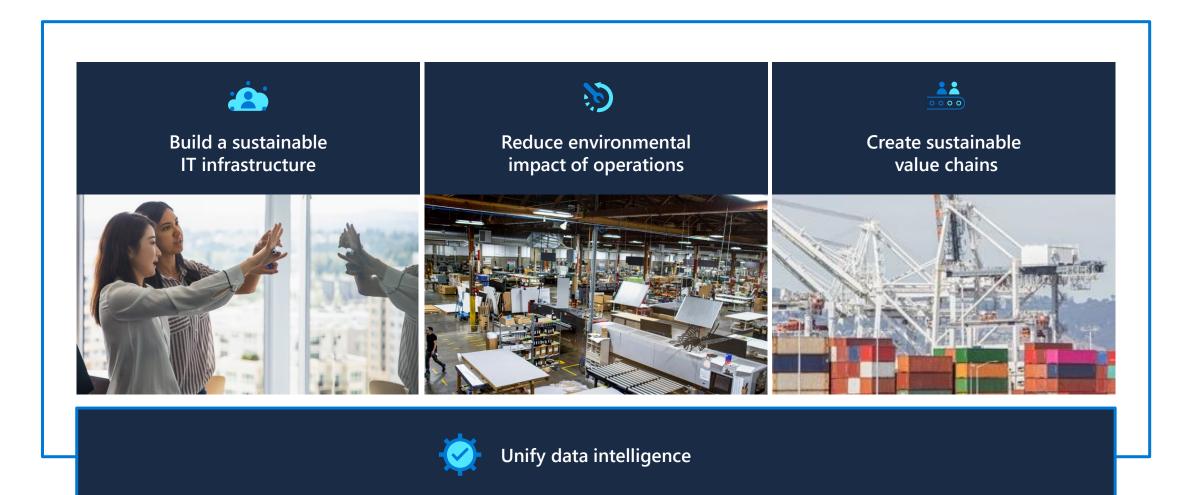
A net-zero carbon economy

Microsoft Cloud for Sustainability



Microsoft Cloud for Sustainability

Reducing your environmental impact to create a more resilient future





effectively drive sustainability reporting, sustainability efforts, and business transformation

sustainability progress



Identify opportunities to replace tools, systems, or activities with more efficient options and add business value Create carbon and energy efficiencies in the cloud

Adopt technologies that are sustainable by design

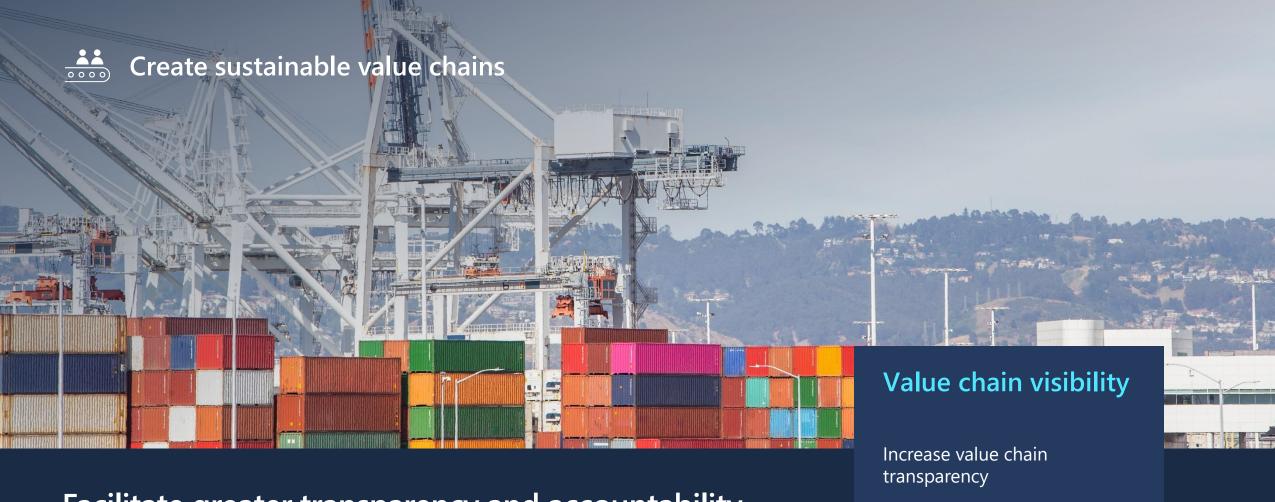


Minimize the environmental footprint of your operational systems and processes

Reduce the environmental impact of buildings, spaces, and equipment

Create energy efficiencies and transition to clean energy

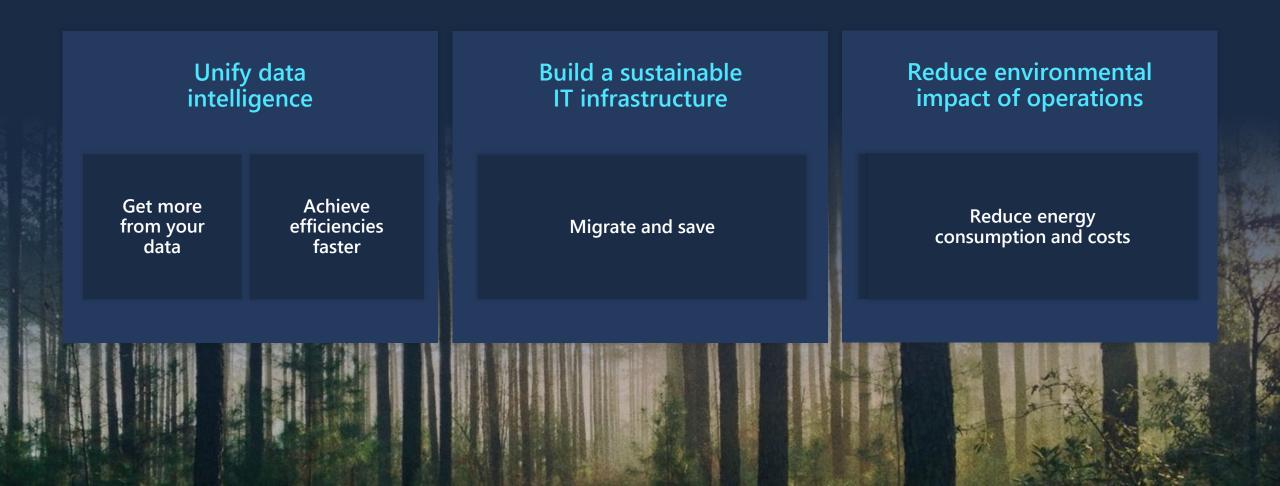
Enable seamless collaboration about goals and progress



Facilitate greater transparency and accountability through your value chain, from raw materials to product creation to distribution

Sustainability is good for business and good for the planet

Drive the operational and cost efficiencies you need to accelerate your sustainability journey and achieve your goals



Microsoft Cloud for Sustainability

Partner sustainability solutions built on the Microsoft Cloud

Microsoft Sustainability Manager Emissions Impact
Dashboard
applications

Environmental Credit Service

... more solutions coming soon!

Microsoft Cloud for Sustainability data model

Power Platform

Dataverse

Data Lake

Microsoft Azure



Publicly available for use across your enterprise and value chain

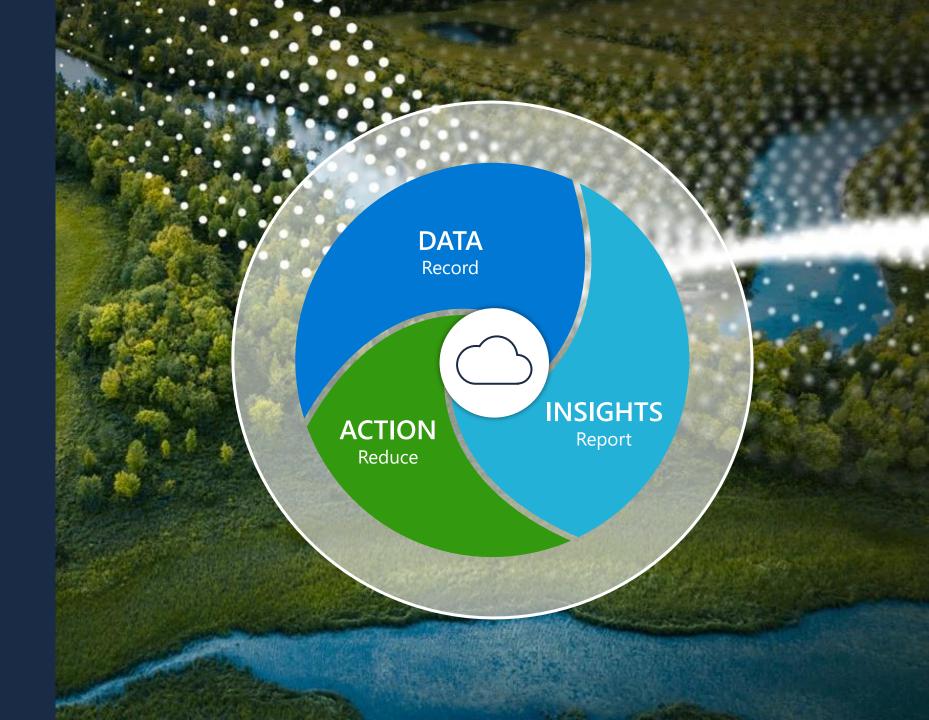
Centralizes data from all sources, internal and external

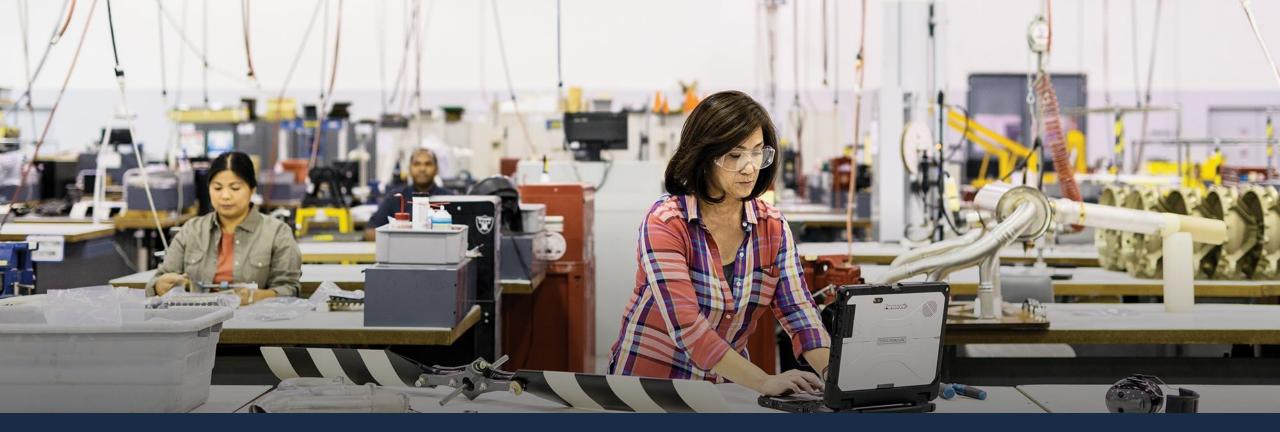
Microsoft Sustainability Manager



Microsoft Sustainability Manager

Unify data intelligence to help you monitor and manage your sustainability performance





Record data







Break down data silos with Microsoft Cloud for Sustainability data model



Calculate emissions across scopes



Generate more accurate results



Report insights



Visualize your impact



Track your performance against goals



Gain actionable insights to maximize progress



Streamline reporting



Reduce your footprint



Set and track sustainability targets



Collaborate seamlessly

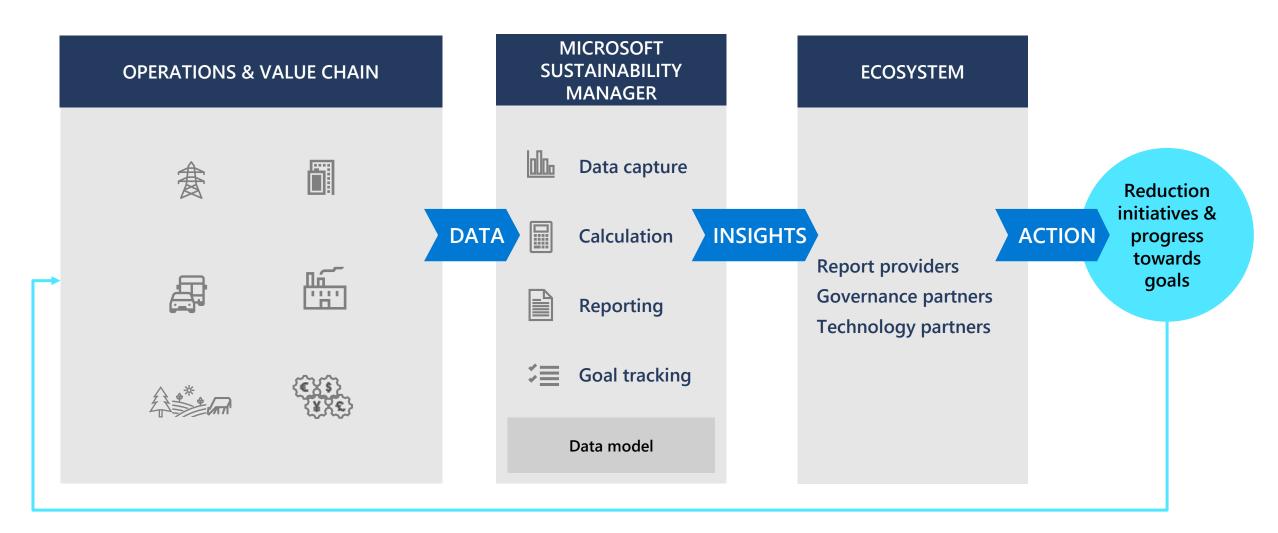


Use analytics to improve reduction activities

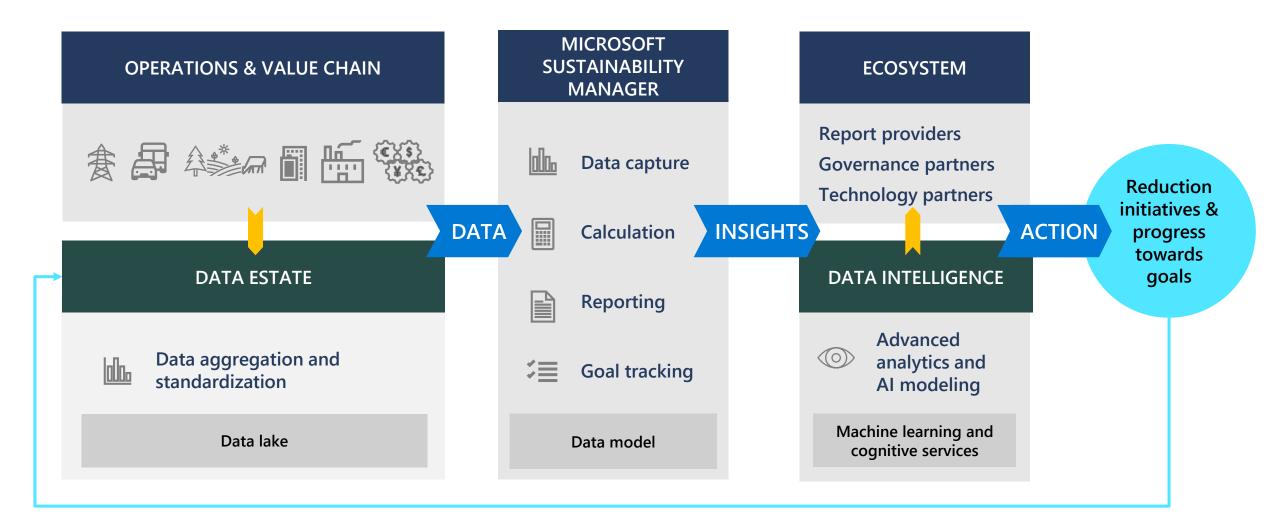


Reimagine fundamentals and drive lasting change

Data + Al solutions empower organizations to turn better data insights into meaningful action



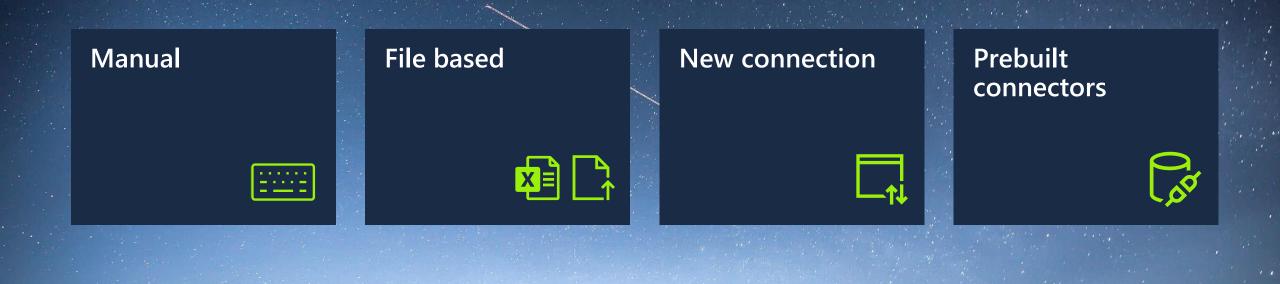
Data + Al solutions empower organizations to turn better data insights into meaningful action



Microsoft Sustainability Manager in action



Flexible data ingestion methods



Start preparing your data



Azure sustainability guidance

New technical guidance to help customers and partners achieve sustainability goals using Azure

Use this guidance to:

- Plan your path forward
- Improve your sustainability posture
- Create new business value while reducing your operational footprint

Get started with Azure sustainability guidance for the Well-Architected Framework (WAF) today at:

aka.ms/WAF/sustainability

Creating momentum





Our vision is to enable transformation for a sustainable future

through technology and by building communities to connect data, share insights, and take collective action



We are supported by a growing ecosystem of Microsoft Cloud for Sustainability partners



For partner solution details, visit aka.ms/sus-partners





Get started

Learn more and sign up for free trials and Microsoft Cloud for Sustainability updates aka.ms/microsoftcloudforsustainability

Find digital technologies and training <u>aka.ms/solutioncenter</u>

Join our Insider Community aka.ms/SustainabilityInsider



Accelerate your sustainability journey

Microsoft.com/sustainability



Appendix



Microsoft Sustainability Manager pricing

Microsoft Sustainability Manager

USD4,000 per tenant, per month ^{1,2}







³ Technical support: Get a response to your most critical cases within one hour and unlimited access to technical resources

Key capabilities at general availability (GA), June 1, 2022

Record

- Increasingly automated data collection with prebuilt connectors
- Centralized emissions data from disparate sources
- Prebuilt methodologies to calculate GHG emissions across Scopes 1, 2, and 3 $^{\rm 4}$

Report

- Data analytics, visualization, and dashboards
- Actionable insights and performance tracking
- Configurable preparatory reports

Reduce

- Scorecards and goal setting
- Seamless collaboration with Microsoft Teams ⁵
- Integrated sustainability insights



Localization and regional availability as of November 30, 2022

Languages: Basque | Bulgarian | Croatian | Czech | Danish | Dutch | English | Estonian | Finnish | French | German | Greek | Hungarian | Italian | Japanese |
Latvian | Lithuanian | Norwegian | Polish | Portuguese (Brazil) | Portuguese (Portugal) | Romanian | Russian | Serbian (Cyrillic, Serbia) | Serbian (Latin,
Serbia) | Slovak | Slovenian | Spanish | Swedish | Traditional Chinese | Turkish | Ukrainian

Deployable from United States, United Kingdom, Europe, and APAC

¹ Above pricing includes capabilities launched for GA, additional post GA features may be subject to additional charge.

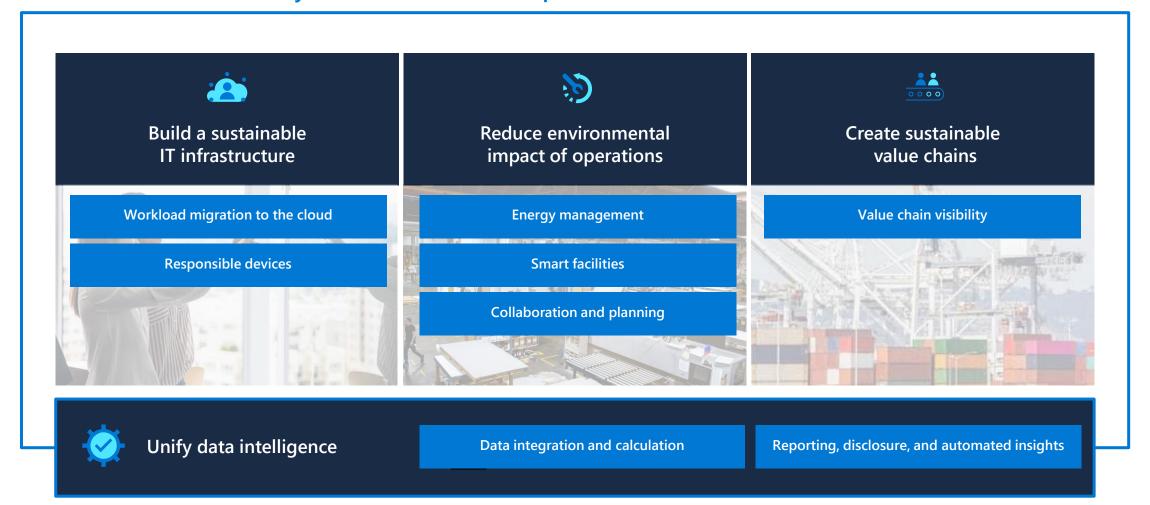
² License includes Dataverse entitlement capped at : Database (10GB/month), File (20GB/month); Log (2GB/month). Additional usage will require purchase of Dataverse capacity add-on.

⁴ Microsoft Sustainability Manager has the ability to store and report on emissions across Scopes 1, 2, and 3. The solution includes prebuilt calculation methodologies for Scopes 1 and 2 and several categories of Scope 3. Prebuilt calculation methodologies will be added in future updates for remaining Scope 3 categories. For more information, please visit <u>Legal information page</u>.

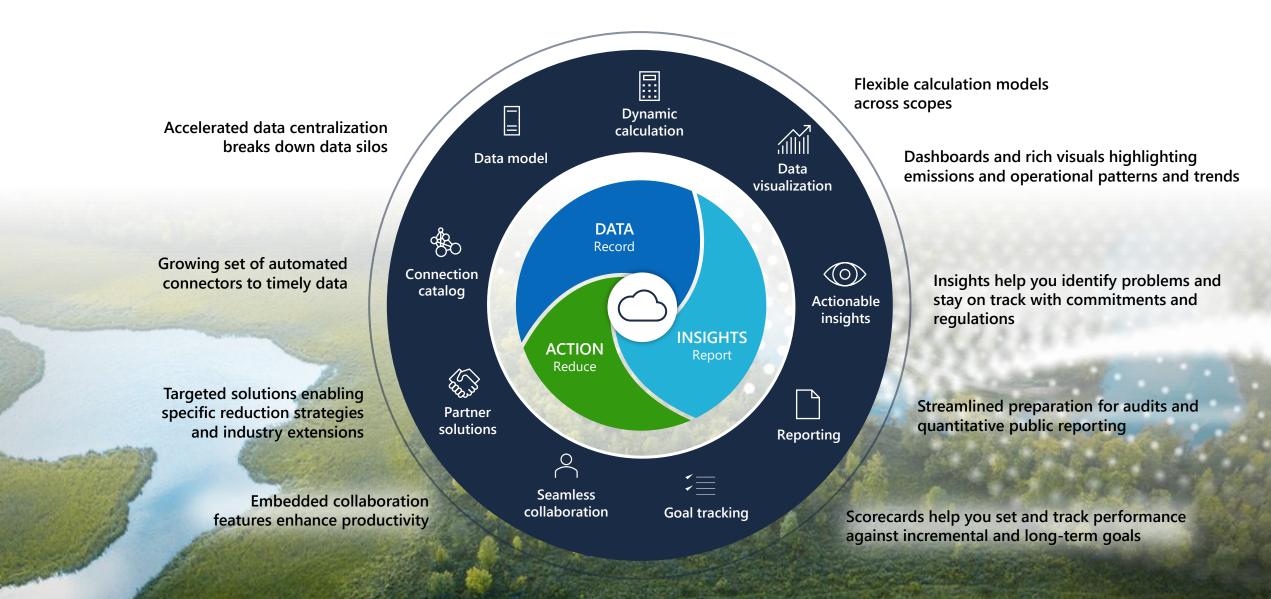
⁵ Teams collaboration and chat is currently a preview feature. Collaboration capability requires Microsoft Teams license.

Microsoft Cloud for Sustainability and our partners accelerate sustainability progress and business growth

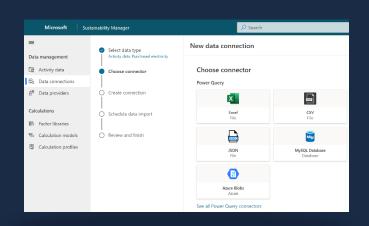
Reduce your environmental impact to create a more resilient future



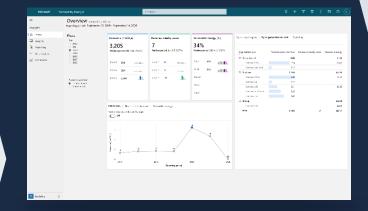
Microsoft Sustainability Manager unifies data intelligence



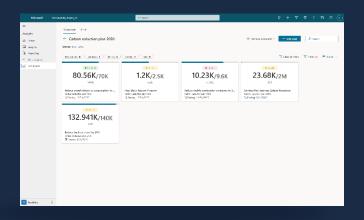
One platform for integrating and accelerating your journey



Connect your **data** and calculate your impact

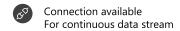


View data analysis and **insights**

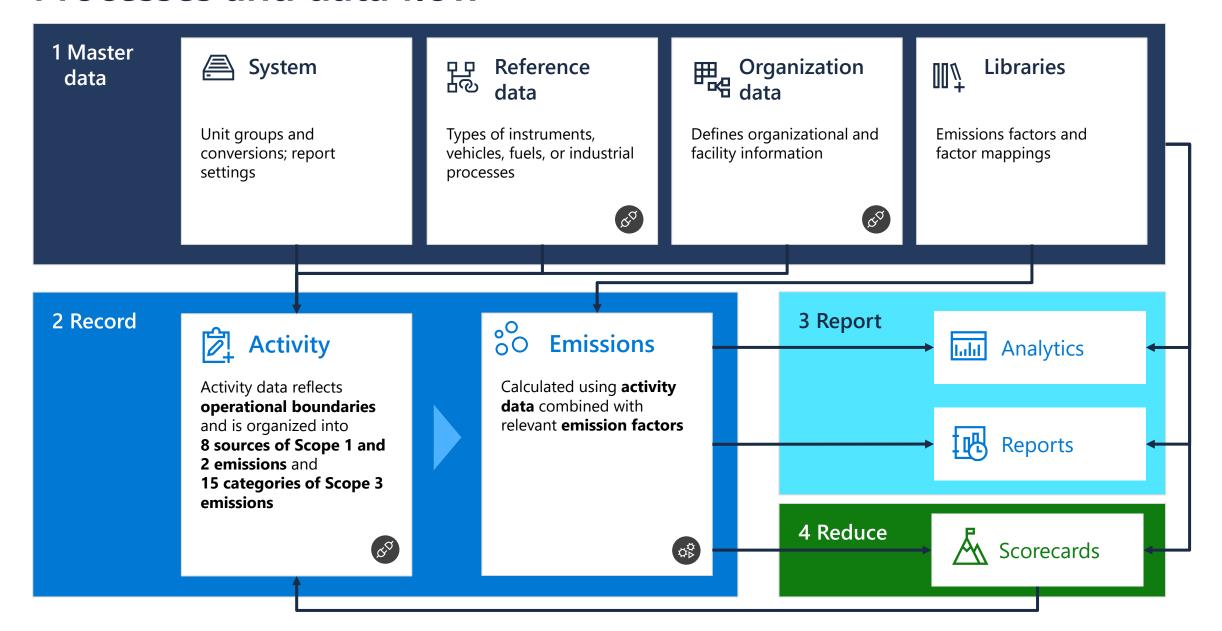


Take **action** to accelerate your sustainability journey

RECORD REPORT REDUCE

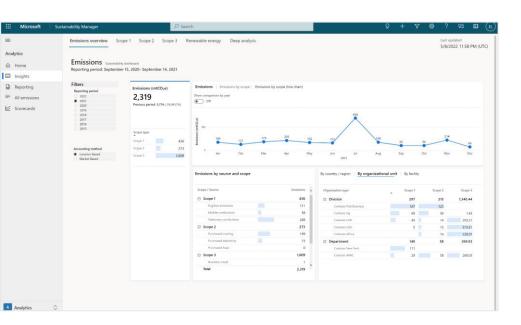


Processes and data flow



Customer One: Microsoft

Operationalizing our sustainability reporting on Microsoft Sustainability Manager



In the 10+ years of sustainability work at Microsoft, we have learned the importance of setting bold ambitions, driving a culture of success, and measuring progress in a transparent, data driven way.

From our internal carbon tax to our sustainability data infrastructure, we are pioneering new data collection, calculation, and reporting across our enterprise and into our supply chain. Now, these learnings, solutions, and experiences are driving capabilities within Microsoft Sustainability Manager.



Data governance

Our need for data stewardship, provenance, governance, and accountability is informing our solution roadmap

Data models

Common data models across carbon are tested against Microsoft's reporting data to ensure quality and accuracy

Reliable data foundation

We use Data Lakes and Synapse to collect, cleanse, and connect data across Scope 1 and 2, with plans to include Scope 3

The Planetary Computer

An open, cross-domain geospatial data platform transforming the way we measure, monitor, model, and manage Earth's natural systems

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Datasets together

Standardized access

Simplified analysis

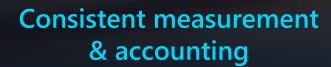
More insights, faster

Interoperable and open

Scalable

Carbon Call





Advance the development of more universal accounting methodological standards for companies, including links to national transparency reporting



Robust data & science

Enable the expansion of access to reliable GHG emissions and removal data



Interoperable accounting infrastructure

Strengthen the interoperability of digital carbon accounting infrastructures

Sustainability definitions

Greenhouse Gas Emissions (GHG) measurement

Carbon targets

Scope



Direct emissions created by your activities, like exhaust from company vehicles or diesel generators

Scope





Indirect emissions from the production of electricity or heat you use to power buildings or processes

Scope







Indirect value chain emissions from all other activities in which you're engaged, including all parts of your supply chain, from materials in buildings, business travel, and product lifecycle to the electricity your customers consume Carbon neutral: A company becomes carbon neutral by reducing their emissions and/or paying others to not emit an equivalent to their remaining emissions.

Carbon net zero: An organization is considered net zero carbon when it removes as much carbon as it emits

Carbon negative: A company is carbon negative when it removes more carbon than it emits each year.

For more information, visit ghgprotocol.org or watch the Microsoft carbon math video